



SAMPLE INTERVIEW QUESTIONS: IN-HOUSE

- What do you think is the single most important legal issue in this industry? What is your view on that issue?
- Why are you interested in our industry?
- What is your development plan in this organization? What is the ideal career path you have in mind?
- What are your future career goals in-house?
- Do you consider yourself to be a litigator, IP litigator, scientist or lawyer?
- Do you like what you do? How would you feel about going in-house and not doing some of it? Why now?
- How would you handle the intense politics of an in-house position? Have you ever had difficulties getting along with others?
- Would you hire your current boss for outside counsel? How do you feel going from no boss to multiple bosses?
- How do you feel about being an expense rather than a profit center? What is your style when working under pressure?
- Have you had to go beyond your comfort zone in working with your clients? Are you good at doing that?
- Are you generally comfortable with the decisions you make for your clients? What is the toughest decision you ever had to make?
- What is your style in negotiating with others? What is your approach in negotiating with someone with much less leverage than you?
- What do you do when your clients disagree with your advice?
- Have you ever disagreed with your supervisor(s)? How did you handle that? Who else are you interviewing with?
- Do you mind long commutes?
- Are you comfortable with a significant pay cut?